# New Frontiers in Unbundling

Innovations Yield Proven Results and New Business
Opportunities

#### Hello Divorce in control & know the process

- One-stop simplified online platform that helps people people manage and complete their divorce in California, Colorado, and Utah. Expanding soon to: NY & FL
- Integrates legal information, wellness support, strategy, automated forms, filing assistance, mediation, and unbundled legal coaching to empower clients to navigate the divorce process on their terms.
- Transparent monthly subscription fees (unbundled lawyer consultation can be added on to any of these packages)
  - DIY Divorce \$20/month (automated DIY forms)
  - DIY Pro \$199/month (DIY + Divorce Expert human procedural support + filing)
  - Divorce Plus \$500/month (Divorce Expert advanced human assistance + filing)
  - Divorce with Benefits \$700/month (Divorce Plus + 2 hours of legal coaching from a lawyer)
  - Cooperative Divorce \$4,500 flat fee (Unlimited mediation hours plus case support from filing through completion)

## Family Law Assistance at Reduced Expense (FL

- Reduced fee legal services program of Jacksonville Area Legal Aid (JALA), Jacksonville, FL
- JALA partners with private attorneys who provide reduced fee legal services in dissolution, custody, paternity, and uncontested temporary relative custody.
- JALA managed intake process: client applies through website and once accepted makes payment before referral to private attorney.
- Transparent pricing for unbundled and full representation services to those over 125% of the poverty guidelines but beneath 400%.
  - o One-Hour Legal Consultation \$85
  - Specified document drafting \$280
  - Full representation \$1,200 retainer and then monthly payments

## Office of Pro Se Litigation: Pro Bono Mediation C

- Program of the United States District Court, Southern District of New York
- Pro se plaintiffs file >2,000 cases annually and comprise 20% of court's civil docket in matters such as civil rights, employment, and ADA.
- Program is a collaboration between the court's Mediation Office, Office of Pro Se Litigation, legal -advice clinic, private lawyers, and law school clinics.
- Cases sent to mediation average a 60% -70% settlement rate, although some cases types exceed a 90% average settlement rate and result in significant awards for otherwise self -represented litigants.
- Settlement rates for pro se plaintiffs who receive unbundled representation for mediation are higher than for parties represented by traditional counsel.

### Matterhorn Online Dispute Resolution (ODR)

- Online asynchronous dispute resolution platform used by courts and other legal system providers throughout the United States. Parties are permitted to retain traditional or unbundled assistance.
- Platform gives public 24/7 access on their own device.
- 39% of those using Matterhorn say they would not have been able to come to court in person.
- Cases using Matterhorn shrink time to disposition by 72%.
- Applications include: small claims, tax, parenting time, separation and divorce, child support compliance, traffic tickets, civil infractions, Class C Misdemeanors, warrants and amnesty, ability to pay and more.

#### **Speakers**

Erin Levine, Hello Divorce

Marquita Green, Family Law Assistance at Reduced Expense (FLARE)

Margaret Malloy, Office of Pro Se Litigation, U.S. District Court, S.D.N.Y.

MJ Cartwright, Matterhorn

Katherine Alteneder, <u>SRLN</u>

Michael Houlberg, **IAALS**