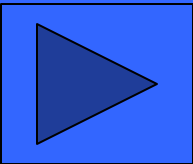


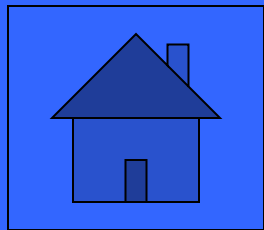
Offer	Acceptance	Intention	Meeting of the Minds	Lucy v. Zehmer
Snickers	3 Musketeers	Starburst	Crunch	Reeses
Twix	Butterfinger	Kit-Kat	100 Grand	Skittles

What is an
offer?



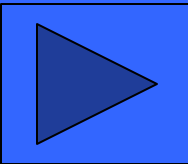
The manifestation of
willingness to enter into a
bargain, so made as to justify
another person in
understanding that his assent
to that bargain is invited and
will conclude it

§ 24



True or False?

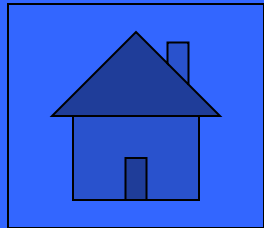
Both an offer and acceptance are required to form a contract.



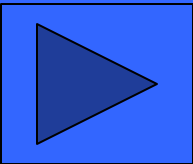
False:

The manifestation of mutual assent to an exchange *ordinarily* takes the form of an offer or proposal by one party followed by an acceptance by the other party or parties

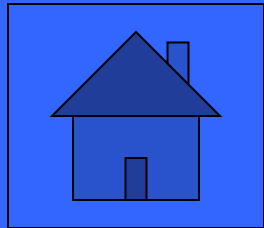
§ 22



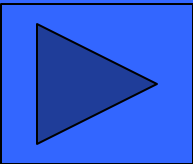
What is an
acceptance?



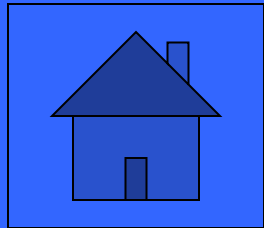
A manifestation of assent to the
terms thereof made by the offeree in
a manner invited or required by the
offer
§ 50



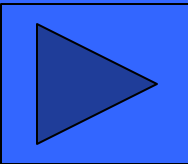
What do an offer and an acceptance have in common?



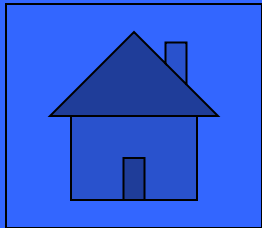
A communication of commitment



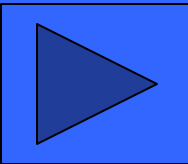
What is subjective
intention?



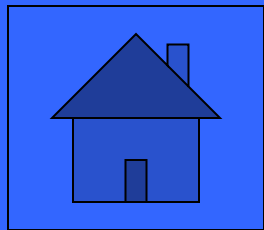
What the person meant
by the words she used



What is objective
intention?

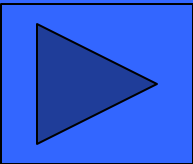


How a reasonable
person would
understand the words
the person used



True or False?

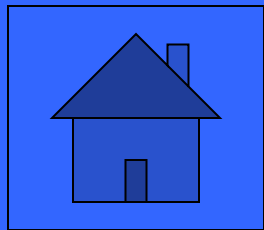
A contract does not
require a meeting of the
minds.



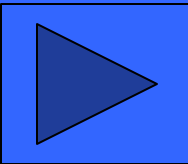
True:

Words and actions
demonstrate intent.

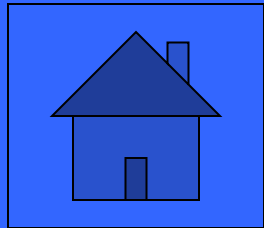
What is going on in the
mind is irrelevant.



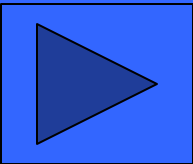
What is the
policy/social aim of the
objective intent rule?



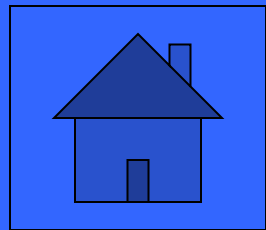
Predictability



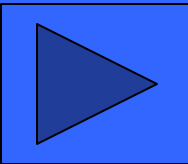
Name 3 contextual aspects the court looked at in determining the outcome of the case



The document was written twice, was specific in detail, included a term allowing Lucy to inspect the title, was signed by both of the Zehmers, the specifics of the contract were argued for a significant period of time, Lucy didn't hear Zehmer when he told his wife the contract was fake



What type of intention
did the court use in
deciding the case?



Objective

