

From a former student:

A few years ago, I had the privilege of attending a seminar in Mexico City. . . In the week-long seminar, we spent two entire days on the topic of negotiation. For two days I learned and studied the different aspects, tactics and strategies of negotiations. All of this knowledge, of course, was only theoretical.

How can I describe in words the sensation of actually going through a negotiation? How can I detail the sinking feeling at the pit of my stomach when I was caught off guard with a new set of facts in the middle of a video conference? How can I really share those feelings of nervousness, confidence, dismay and victory that went through my mind during this entire ordeal?

The truth of the matter is that I can say what it is I felt and thought, but that you, the reader, cannot really know until you have been in the same position. If it were possible, I would take this class again and start next semester from scratch. Why? Because despite your training as an attorney, despite volumes of legal theory and years of legal education, the only way to prepare for these situations is by gaining experience in them. This is the most valuable lesson that I take from this seminar.

My only recommendation for the professor is that he not change a single thing about this seminar. I recommend that he try to keep the exercise as it is and make it as much of a real-life situation as possible. Most of all, I thank him for the opportunity to gain some practical experience in a scholastic environment.

From other students:

“This is probably the best class I ever took at WCL...The reason why I loved this class so much is because it is the first class I have ever taken that has given me the opportunity to put what we learn in class into practice, and gain real experience and insight on actually practicing law in the context of what we are learning.”

“He ignited my interest in a subject I previously had no passion for!”

“This was by far one of the most enjoyable and beneficial classes I’ve taken at WCL.”

“Love the hands-on and practical aspects of this course; it’s a breath of fresh air in comparison to doctrinal courses.”

“I will certainly put this on my “must-take” list of classes. I will recommend to other students and friends.”

“This is by far the best law class I have taken. It’s interesting, it’s engaging and it gives students real skills that are used in transactional law.”

“One of the most valuable experiences a student could get in law school”



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